

UNITED STATES

AND EXCHANGE COMMISSION

Vashington, D.C. 20549

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Information Required of Brokers and Dealers Pursuant of the Securities Exchange Act of 1934 and Rule 17a-5 Thersunder

| REPORT FOR THE PERIOD BEGINNING $01-01-01$ AND ENDING MM/DD/YY | 12-31-01 MM/DD/YY |
|--|----------------------------|
| A. REGISTRANT IDENTIFICATION | |
| NAME OF BROKER-DEALER: | |
| Synovus Securities, Inc. | OFFICIAL USE ONLY |
| | FIRM ID. NO. |
| ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.) | |
| 1234 1st Avenue | |
| (No. and Street) | |
| Columbus Georgia 31 | 1901 |
| (City) (State) | (Zip Code) |
| NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS | REPORT |
| Beth E. Burns Vice President 706- | -649-2458 |
| | area Code — Telephone No.) |
| B. ACCOUNTANT IDENTIFICATION | |
| INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report* | |
| • | |
| KPMG Peat Marwick LLP (Name — if individual, state last, first, middle name) | |
| 303 Peachtree Street NE Suite 2000 Atlanta, Georgia | 30308 |
| (Address) (City) (State) | Zip Code) |
| CHECK ONE: | |
| Certified Public Accountant | PROCESSED |
| ☐ Public Accountant ☐ Accountant not resident in United States or any of its possessions. | MAR 2 6 2002 |
| Accountant not resident in Omited States of any of its possessions. | , |
| FOR OFFICIAL USE ONLY | FINANCIAL |

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

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SEC 1410 (3-91)

OATH OR AFFIRMATION

| 1. | Patricia Whipple, swear (or affirm) that, to the |
|----------|--|
| -,- | of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Synovus Securities, Inc. |
| | December 31 2001, XX, are true and correct. I further swear (or affirm) that neither the company |
| nor | any partner, proprietor, principal officer or director has any proprietary interest in any account classified soley as that of |
| a cu | stomer, except as follows: |
| | |
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| | |
| | $//h_{\alpha}$ |
| | - Company |
| | |
| | Senfor Vice President |
| | And Add Company and Add Compan |
| - | Sara Millormi ch |
| | Notary Public |
| | |
| | |
| Thi | s report** contains (check all applicable boxes): |
| ⊠ | (a) Facing page. |
| Ŕ | (b) Statement of Financial Condition. |
| 又 | (c) Statement of Income (Loss). |
| X | (d) Statement of Changes in Financial Condition. |
| Ø | (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital. |
| □ Ø | (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors. (g) Computation of Net Capital |
| Ω. | (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3. |
| | (i) Information Relating to the Possession or control Requirements Under Rule 15c3-3. |
| Ø | (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the |
| | Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3. |
| | (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of con- |
| ሎሽ | solidation. |
| (X) | (l) An Oath or Affirmation. (m) A copy of the SIPC Supplemental Report. |
| 汉 | (iii) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit |

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



303 Peachtree Street, N.E. Suite 2000 Atlanta, GA 30308

Independent Accountants' Report

The Board of Directors Synovus Securities, Inc.:

In planning and performing our audit of the financial statements of Synovus Securities, Inc. (a wholly owned subsidiary of Synovus Financial Corp.) for the year ended December 31, 2001, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (the SEC), we have made a study of the practices and procedures followed by Synovus Securities, Inc. (the Company) including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following: (i) making quarterly securities examinations, counts, verifications and comparisons, (ii) recordation of differences required by rule 17a-13, or (iii) complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.





Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2001 to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, the National Association of Securities Dealers, Inc., and other regulatory agencies which rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than the specified parties.



January 25, 2002



303 Peachtree Street, N.E. Suite 2000 Atlanta, GA 30308

Independent Auditors' Report

The Board of Directors Synovus Securities, Inc.:

We have audited the accompanying statements of financial condition of Synovus Securities, Inc. (a wholly owned subsidiary of Synovus Financial Corp.) as of December 31, 2001 and 2000 and the related statements of operations, stockholder's equity, and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Synovus Securities, Inc. as of December 31, 2001 and 2000 and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules 1 and 2 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly presented in all material respects in relation to the basic financial statements taken as a whole.



January 25, 2002



Statements of Financial Condition

December 31, 2001 and 2000

| Assets | 2001 | 2000 |
|---|-------------|-------------|
| Cash and cash equivalents (note 7) | 4,743,553 | 2,912,149 |
| Investments (note 3) | 13,100 | 14,942,291 |
| Commissions receivable | 98,342 | 230,218 |
| Income tax refund receivable from Parent | 351,247 | _ |
| Other receivables | 43,561 | 78,894 |
| Investments held in trust (note 6) | 247,833 | 258,227 |
| Furniture, fixtures, and equipment, net (note 4) | 1,760,929 | 1,513,878 |
| Goodwill, less accumulated amortization of \$186,762 and | | |
| \$175,566 in 2001 and 2000, respectively | 39,359 | 50,555 |
| Deferred income taxes (note 5) | 2,065,744 | 91,007 |
| Prepaid compensation | 1,461,503 | |
| Other assets | 305,822 | 158,023 |
| Total assets \$ | 11,130,993 | 20,235,242 |
| Liabilities and Stockholder's Equity | | _ |
| Liabilities: | | |
| Accounts payable and accrued expenses (notes 6 and 7) \$ | 1,370,442 | 1,816,636 |
| Notes payable (note 7) | | 11,000,000 |
| Total liabilities | 1,370,442 | 12,816,636 |
| Stockholder's equity (notes 2 and 7): Common stock, \$1 par value. Authorized 100,000 | | |
| shares; issued and outstanding 500 shares | 500 | 500 |
| Additional paid-in capital | 15,205,046 | 11,467,068 |
| Accumulated deficit | (5,444,995) | (4,048,962) |
| Total stockholder's equity | 9,760,551 | 7,418,606 |
| Commitments and contingencies (notes 8 and 9) | | |
| Total liabilities and stockholder's equity \$ | 11,130,993 | 20,235,242 |

Statements of Operations

Years ended December 31, 2001 and 2000

| | _ | 2001 | 2000 |
|--|------|-------------|-------------|
| Operating income: | | | |
| Commissions | \$ | 12,663,021 | 9,730,557 |
| Investment banking | | 1,582,945 | 1,103,730 |
| Portfolio management fees (note 7) | | 612,060 | 668,121 |
| Interest (note 7) | | 210,230 | 282,146 |
| Other | - | 208,028 | 293,809 |
| Total operating income | _ | 15,276,284 | 12,078,363 |
| Operating expenses: | | | |
| Employee compensation and benefits (note 6) | | 11,161,167 | 9,867,230 |
| Selling, general, and administrative expenses (note 7) | | 3,404,595 | 2,781,649 |
| Brokerage fees | | 1,089,283 | 1,096,221 |
| Occupancy and equipment (note 7) | | 1,117,217 | 818,820 |
| Amortization of goodwill | | 11,196 | 11,196 |
| Other expenses (note 7) | _ | 826,437 | 504,596 |
| Total operating expenses | _ | 17,609,895 | 15,079,712 |
| Loss before income tax benefit | | (2,333,611) | (3,001,349) |
| Income tax benefit (note 5) | _ | 937,578 | 1,130,138 |
| Net loss | \$ _ | (1,396,033) | (1,871,211) |

SYNOVUS SECURITIES, INC. (a wholly owned subsidiary of Synovus Financial Corp.)

Years ended December 31, 2001 and 2000 Statements of Stockholder's Equity

| | | | Additional | | |
|--|------------------|-----------------|---------------------|------------------------|---------------------|
| • | Shares issued | Common stock | paid-in capital | Accumulated deficit | Total |
| Balances at December 31, 1999 Cash capital contribution | \$ 000 | 500 | 8,467,068 3,000,000 | (2,177,751) | 6,289,817 3,000,000 |
| Net loss | | | | (1,871,211) | (1,871,211) |
| Balances at December 31, 2000 | 200 | 200 | 11,467,068 | (4,048,962) | 7,418,606 |
| Cash capital contribution | } | | 1,500,000 | ***** | 1,500,000 |
| Contribution of net assets by Parent (note 7) | 1 | 1 | 2,121,978 | | 2,121,978 |
| Stock option tax benefit (note 6) | 1 | | 116,000 | , | 116,000 |
| Net loss | | | | (1,396,033) | (1,396,033) |
| Balances at December 31, 2001 | \$ 000 | 500 | 15,205,046 | (5,444,995) | 9,760,551 |

Statements of Cash Flows

Years ended December 31, 2001 and 2000

| | | 2001 | 2000 |
|---|------|--------------|--------------|
| Cash flows from operating activities: | | | |
| Net loss | \$ | (1,396,033) | (1,871,211) |
| Adjustments to reconcile net loss to net cash provided | | , , , , | , , , , |
| by operating activities: | | | |
| Depreciation and amortization | | 376,561 | 318,163 |
| Unrealized holding gains on trading investment securities | | (2,069) | (1,083) |
| Deferred income tax benefit | | (38,450) | (43,733) |
| (Increase) decrease in assets and increase (decrease) in liabilities: | | | |
| Commissions receivable | | 175,009 | 225,960 |
| Other receivables | | 35,333 | (41,673) |
| Income tax refund receivable | | (235,247) | 213,640 |
| Other assets | | (1,545,078) | (21,098) |
| Accounts payable and accrued expenses | | (456,376) | (215,756) |
| Purchases of investment securities | | | (41,147,690) |
| Proceeds from maturities of investment securities | | 14,944,360 | 29,664,244 |
| Net cash provided by (used in) operating activities | | 11,858,010 | (12,920,237) |
| Cash flows used in investing activities: | | | |
| Purchase of furniture, fixtures, and equipment | - | (612,416) | (458,583) |
| Cash flows from financing activities: | | | |
| Capital contributions | | 1,500,000 | 3,000,000 |
| Cash contributed with net assets of RAS | | 85,810 | |
| Repayments of line of credit | | (11,000,000) | |
| Proceeds from line of credit | | | 11,000,000 |
| Net cash (used in) provided by financing activities | - | (9,414,190) | 14,000,000 |
| Net increase in cash and cash equivalents | | 1,831,404 | 621,180 |
| Cash and cash equivalents at beginning of year | _ | 2,912,149 | 2,290,969 |
| Cash and cash equivalents at end of year | \$ _ | 4,743,553 | 2,912,149 |
| Supplemental disclosures of cash flow information: | _ | | |
| Income taxes paid Noncash investing activity – net depreciation of | \$ | | 195,100 |
| investments held in trust | | (10,394) | (52) |
| Noncash financing activities: | | (10,374) | (32) |
| Stock option tax benefit allocated from Parent | | 116,000 | |
| Net assets contributed by Parent (note 7) | | 2,121,978 | |
| , , , , | | , ., | |

(a wholly owned subsidiary of Synovus Financial Corp.)

Notes to Financial Statements

December 31, 2001 and 2000

(1) General Information and Summary of Significant Accounting Policies

(a) Business

Synovus Securities, Inc. (the Company) is a wholly owned subsidiary of Synovus Financial Corp. (Synovus or Parent). The Company is registered as a nonclearing broker-dealer under the Securities Exchange Act of 1934. Its activities include investment advisory services, full-service brokerage services, investment banking, and economic research.

(b) Basis of Financial Statement Presentation

The financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires the Company's management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

(c) Revenue Recognition

Commissions income represents the spread between buy and sell transactions processed and net fees charged to customers on a transaction basis for buy and sell transactions processed. Commissions income is recorded on a settlement date basis, which does not differ materially from trade date basis.

Investment banking income represents fees for services arising from securities offerings or placements in which the Company acts as an agent. It also includes fees earned from providing advisory services. Fees are recognized at the time the underwriting is completed and the income is reasonably determinable.

Portfolio management fees represent monthly fees charged on a contractual basis to customers for the management of their investment portfolios.

(d) Cash and Cash Equivalents

Cash and cash equivalents include cash in banks, interest-bearing deposits with banks, and money market funds.

(e) Investments

All investment securities are classified as trading securities and are carried at market value with unrealized gains and losses recognized in the statements of operations.

(f) Investments Held in Trust

Investments held in trust consist of the assets held by the trust fund established for the Synovus Securities, Inc. Commissioned Brokers' Deferred Compensation Plan (the Trust) which is further discussed in note 6. The investments held in the Trust, which are readily marketable, are carried at market value. Realized and unrealized gains (losses) resulting from adjustments to market value, as

(a wholly owned subsidiary of Synovus Financial Corp.)

Notes to Financial Statements

December 31, 2001 and 2000

well as any earnings related to the investments, are recorded as a change in the investments held in trust account with a corresponding change to the deferred compensation payable account.

(g) Furniture, Fixtures, and Equipment

Furniture, fixtures, and equipment are reported at cost less accumulated depreciation. Depreciation is computed primarily by the straight-line method over the estimated useful lives of the assets.

(h) Prepaid Compensation

The Company has made noninterest-bearing advances to certain employees when hired that are being ratably forgiven over the terms of the specific employment agreements. This prepaid compensation is being amortized on a straight-line basis over the terms of the employment agreements which range from four to five years.

(i) Income Taxes

The Company's operating results are included in the consolidated income tax returns of Synovus. Synovus allocates income taxes to the Company as if the Company were filing a separate income tax return with no graduated rates.

The Company accounts for income taxes using the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

(j) Goodwill

Goodwill is being amortized on a straight-line basis over 20 years. The Company reviews goodwill for impairment on the basis of whether the goodwill is fully recoverable from expected undiscounted cash flows of the business. If goodwill is considered impaired, the amount of impairment to be recognized is measured by the amount by which the carrying amount of goodwill exceeds fair value.

(2) Regulatory Requirements

The Company, as a registered broker-dealer in securities, is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1) which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2001, the Company had net capital, as defined, of \$3,108,120, which was \$2,858,120 in excess of its required net capital of \$250,000. The Company's ratio of aggregate indebtedness to net capital at December 31, 2001 was .44 to 1.

(a wholly owned subsidiary of Synovus Financial Corp.)

Notes to Financial Statements

December 31, 2001 and 2000

(3) Investments

Investments at December 31, 2001 and 2000 are as follows:

| | 2001 | 2000 |
|---------------------------------|--------------|------------|
| Stock warrants | \$ 13,100 | _ |
| Obligations of U.S. government | | 3,942,291 |
| State and municipal obligations | | 11,000,000 |
| | \$ 13,100 | 14,942,291 |

(4) Furniture, Fixtures, and Equipment

Furniture, fixtures, and equipment, net consists of the following at December 31, 2001 and 2000:

| | | 2001 | 2000 |
|---|----|-----------|-----------|
| Furniture and fixtures | \$ | 915,079 | 630,653 |
| Computer equipment and purchased software | | 1,501,202 | 1,175,409 |
| Leasehold improvements | | 731,818 | 729,621 |
| | | 3,148,099 | 2,535,683 |
| Less accumulated depreciation | _ | 1,387,170 | 1,021,805 |
| | \$ | 1,760,929 | 1,513,878 |

(5) Income Taxes

Income tax benefit for the years ended December 31, 2001 and 2000 consists of:

| | 2001 | 2000 |
|------------------|------------------|-------------|
| Federal: | | |
| Current benefit | \$ (769, 126) | (919,372) |
| Deferred benefit | (34,797) | (39,573) |
| State: | | |
| Current benefit | (130,002) | (167,033) |
| Deferred benefit | (3,653) | (4,160) |
| | \$ (937,578) | (1,130,138) |

(a wholly owned subsidiary of Synovus Financial Corp.)

Notes to Financial Statements

December 31, 2001 and 2000

Income tax expense (benefit) attributable to loss before income taxes differed from the amounts computed by applying the U.S. Federal income tax rate of 35% to loss before income tax benefit as follows:

| | 2001 | 2000 |
|--|-----------------|-------------|
| Computed "expected" tax benefit | \$ (816,764) | (1,050,472) |
| State income tax benefit, net of Federal income tax effect | (86,876) | (111,275) |
| Amortization of goodwill | 3,919 | 3,919 |
| Other, net | (37,857) | 27,690 |
| | \$ (937,578) | (1,130,138) |

The tax effects of temporary differences that give rise to significant portions of the deferred income tax assets and liabilities as of December 31, 2001 and 2000 are presented below:

| | 2001 | 2000 |
|---|-----------|----------|
| Deferred income tax assets: | | |
| Purchase price allocation on Robert Andrews | | |
| Securities, Inc. | 1,936,287 | _ |
| Deferred compensation | 169,113 | 82,060 |
| Stock options | 4,803 | 9,372 |
| Other | 11,497 | 41,840 |
| Total gross deferred income tax assets | 2,121,700 | 133,272 |
| Deferred income tax liabilities: | | |
| Depreciation | (55,956) | (35,105) |
| Other | | (7,160) |
| Total gross deferred income tax liabilities | (55,956) | (42,265) |
| Net deferred tax asset \$ | 2,065,744 | 91,007 |

There was no valuation allowance for deferred tax assets at December 31, 2001 and 2000. In assessing the realizability of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. Management considers the terms of the tax-sharing arrangement with the Parent, scheduled reversal of deferred tax liabilities, available income tax carrybacks, projected future taxable income, and tax planning strategies in making this assessment. Given that the majority of deferred tax assets result from amounts contributed by the Parent, management believes it is more likely than not the Company will realize the benefits of these amounts.

(a wholly owned subsidiary of Synovus Financial Corp.)

Notes to Financial Statements December 31, 2001 and 2000

(6) Employee Benefits

The Company has adopted the Synovus Profit Sharing Plan, which is a noncontributory, trusteed profit sharing plan covering substantially all employees with greater than one year of full-time service. The annual contribution to this plan is set each year by the Board of Directors of the Company, but cannot exceed amounts allowable as a deduction for Federal income tax purposes. The Company's contribution to this plan charged to expense was \$2,246 in 2001 and \$170,521 in 2000.

The Company has adopted the Synovus Employee Stock Purchase Plan, whereunder the Company made contributions equal to one-half of voluntary employee contributions. The funds were used to purchase currently issued and outstanding shares of Synovus common stock. The Company's contribution to this plan charged to expense was \$163,081 in 2001 and \$130,994 in 2000.

The Company has adopted the Synovus Money Purchase Pension Plan, a defined contribution plan, covering substantially all employees with greater than one year of full-time service. The annual contribution to this plan is set each year by the Board of Directors of the Company, but cannot exceed amounts allowable as a deduction for Federal income tax purposes. The Company's contribution to this plan charged to expense was \$463,443 in 2001 and \$385,546 in 2000.

The Company has adopted the Synovus Securities, Inc. Commissioned Brokers' Deferred Compensation Plan and has established a trust fund (the Trust) to carry out the purposes of the plan. The Trust constitutes a "rabbi trust" as defined under Internal Revenue Service letter rulings. Accordingly, participants to the plan have no rights against the Trust other than the rights of a general, unsecured creditor of the Company. The investments held in the Trust consist primarily of common stock mutual funds which are carried at fair value. The liability to each participant in the plan is adjusted for earnings, gains, and losses from the investments in the Trust and is included in accounts payable and accrued expenses in the accompanying statements of financial condition. Company contributions to this plan on behalf of each participant are determined annually at the discretion of the Company's Board of Directors. No contributions were made to this plan in 2001 or 2000.

Under various Synovus stock option plans, Synovus has granted options for shares of Synovus common stock to several executive officers of the Company. Such stock options are granted at exercise prices which equal the fair market value of a share of common stock on the grant date. During 2001, employees of the Company exercised certain nonqualified stock options of Synovus. The income tax benefit of \$116,000 associated with Synovus' deduction of the related compensation amount was allocated to the Company and recorded as additional paid-in capital in 2001.

(7) Transactions with Affiliates

The Company had cash balances of \$862,960 and \$849,653 on deposit at CB&T as of December 31, 2001 and 2000, respectively. Interest income generated on interest-bearing deposits with CB&T was \$3,451 in 2001 and \$5,097 in 2000.

(a wholly owned subsidiary of Synovus Financial Corp.)

Notes to Financial Statements

December 31, 2001 and 2000

Income and expenses recognized on transactions with affiliated companies during 2001 and 2000 included the following:

| | 2001 | 2000 |
|---|---------------|---------|
| Income – portfolio management fees | \$ 100,307 | 152,539 |
| Expenses: Management fee – human resources and other corporate | | |
| overhead allocations | 537,280 | 437,198 |
| Internal audit fees | 94,971 | 30,924 |
| Rent expense | 257,681 | 201,050 |
| Interest expense | 54,228 | 12,825 |

The Company had amounts due to Synovus of \$565,684 and \$838,385 at December 31, 2001 and 2000, respectively. The majority of these balances related to the Company's accrued contributions for employee benefit plans.

The Company received cash capital contributions of \$1,500,000 and \$3,000,000 from Synovus in 2001 and 2000, respectively.

On February 28, 2001, Synovus completed the acquisition of Robert Andrews Securities, Inc. (RAS), a broker-dealer, and subsequently contributed the net assets of RAS and a related deferred tax asset resulting from Synovus' acquisition of RAS to the Company. The net assets and related deferred tax asset contributed by Synovus were as follows:

| Cash | \$ 85,810 |
|-----------------------------------|-----------------|
| Receivables | 43,133 |
| Deferred tax asset | 1,936,287 |
| Other assets | 77,324 |
| Miscellaneous liabilities assumed | (20,576) |
| | \$ 2,121,978 |

During 2000, the Company entered into a line-of-credit agreement with an affiliate. The line-of-credit provided for up to \$35 million in borrowings through May 21, 2001. Individual notes under the line-of-credit bore interest at the affiliate's prime rate less 25 basis points and matured within 30 days of funding. Amounts outstanding under the line of credit at December 31, 2000 were repaid during 2001.

(a wholly owned subsidiary of Synovus Financial Corp.)

Notes to Financial Statements

December 31, 2001 and 2000

(8) Commitments

The Company has noncancelable operating leases for office space and certain computer software, hardware, and support services. At December 31, 2001, minimum required payments under these agreements were as follows:

| 2002 | | | \$ 234,078 |
|------------|-------------------------|---|-----------------|
| 2003 | | | 235,468 |
| 2004 | | | 187,746 |
| 2005 | | | 186,444 |
| 2006 | | ¥ | 179,933 |
| Thereafter | | | 269,900 |
| | Total lease commitments | | \$ 1,293,569 |

Nonaffiliated rent expense for the years ended December 31, 2001 and 2000 was \$274,666 and \$176,953, respectively.

(9) Contingencies

The Company is subject to legal proceedings and claims which have arisen in the ordinary course of its business and have not been finally adjudicated. In addition, from time to time the Company is a party to examinations and inquiries by various regulatory and self-regulatory bodies. In the opinion of management, based on consultation with legal counsel, the outcome of these matters will not have a material adverse effect on the financial condition of the Company.

(10) Liabilities Subordinated to the Claims of General Creditors

At December 31, 2001 and 2000 and during the years then ended, the Company had no liabilities that were subordinated to the claims of general creditors.

Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission

December 31, 2001 and 2000

| | _ | 2001 | 2000 |
|--|----------|--------------------|-----------------|
| Aggregate indebtedness – accounts payable and accrued expenses | \$ | 1,370,442 | 1,816,636 |
| Stockholder's equity: | - | | |
| Common stock | \$ | 500 | 500 |
| Additional paid-in capital | | 15,205,046 | 11,467,068 |
| Accumulated deficit | _ | (5,444,995) | (4,048,962) |
| Total stockholder's equity qualified for net capital | | 9,760,551 | 7,418,606 |
| Deductions and/or charges: | | | |
| A. Nonallowable assets: | | | |
| Furniture, fixtures, and equipment, net | | 1,760,929 | 1,513,878 |
| Other assets (including investments held in trust) | | 2,028,258 | 422,325 |
| Cash items | | 9,988 | _ |
| Income tax refund receivable | | 351,247 | _ |
| Goodwill | | 39,359 | 50,555 |
| Deferred income tax asset | | 2,065,744 | 91,007 |
| Interest receivable | | 40,068 | 61,640 |
| Other receivables | | 3,493 | 17,254 |
| B. Fidelity bond deductible | | 5,000 | 5,000 |
| C. Haircuts on securities pursuant to Rule 15c3-1 | _ | 348,345 | 974,780 |
| Net capital | | 3,108,120 | 4,282,167 |
| Minimum capital required to be maintained (greater of \$250,000 or 6 2/3% of aggregate indebtedness of | | | |
| \$1,370,442 and \$1,816,636 in 2001 and 2000, respectively) | _ | 250,000 | 250,000 |
| Net capital in excess of requirement | \$ _ | 2,858,120 | 4,032,167 |
| Ratio of aggregate indebtedness to net capital | _ | .44 to 1 | .42 to 1 |
| Reconciliation pursuant to Rule 17a-5(d)(4) – Form X-17A-5 Part I | IA and a | mounts reported ab | oove: |
| | - | 2001 | |
| Net capital, as reported in Unaudited Form X-17-A-5 Part IIA | | | |
| Focus report | \$ | 3,108,120 | 4,292,696 |
| Audit adjustment – deferred income taxes | _ | | (10,529) |
| Net capital per above | \$ | 3,108,120 | 4,282,167 |
| 1 1 | = | | = - |

(a wholly owned subsidiary of Synovus Financial Corp.)

Exemption Pursuant to Rule 15c3-3

Supplementary Information

December 31, 2001 and 2000

The Company claims an exception from Rule 15c3-3 under the following section:

(k)(2)(B) - "All customer transactions are cleared through another broker/dealer on a fully disclosed basis."